



EDUCATION INSTITUTE



# Rental Owner's Course



**Discover the Keys to Success in Property Management  
Learn the Fundamentals in this 2-Day Intensive Training Seminar**

Professionally run properties see a **positive impact on the bottom line**. So, whether you own one unit or 200 units—whether you're new to the business or a seasoned landlord, **you will benefit from attending.**

Here's what last year's attendees had to say:

*"This was a great course. As a small investor I just didn't realize how much I didn't know. Thank you."*

- S. Jones-Housley, Distinctive Realty

*"Every landlord/owner/manager should take this course."*

- Allan Posner, Axxess Property Mgmt.

*"Anyone who is starting a rental company would find great value in this seminar. This seminar is a must have for beginners."*

*Jackie was great. She easily explained all the topics and was able to make a two-day seminar fun."*

- Cliff Lowery

**Jackie Ramstedt, CAPS, CAM, CAS**

Class instructor Jackie Ramstedt has more than 24 years experience in the multi-housing industry. She has spoken to thousands of industry professionals on a national level.

**Day 1: 8:30 am to 4:30 pm**

- Ownership & Property Management
- Code Enforcement
- Rent, Rental Agreements & Lease Forms
- Preparing the Property
- Financial Management & Taxes
- Handling Objections
- Marketing
- Section 8 Housing

**Day 2: 8:30 am to 4:30 pm**

- Applications, Screening, Moving In
- End of the Lease Term
- When Resident Problems Arise & Evictions
- Resident Retention
- Employees
- Maintaining Property Value & Maintenance
- Protecting the Investment

**Thurs & Fri, Oct. 10 & 11, 2008  
West Chester Golf & Country Club  
111 West Ashbridge St., West Chester, PA**

**-OR-**

**Thurs & Fri, Oct. 16 & 17, 2008  
Apt. Assn of Greater Phila.  
One Bala Plaza, Bala Cynwyd, PA 19004**

**\$325 per person for 2-Day Course  
Or \$199 per day.**

**Register Today for the Rental Owner's Course**

Mail with payment to AAGP at One Bala Plaza, Suite 515, Bala Cynwyd, PA 19004 or FAX to 610-664-4481  
Questions? Email lryan@aagp.com or call AAGP at (610)664-1800

Name: \_\_\_\_\_ Company: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ St: \_\_\_\_\_ Zip: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_ CLASS: \_\_\_\_\_ JULY \_\_\_\_\_ OCTOBER

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