



EDUCATION



Continuing Education – The Delaware Apartment Association offers to its members the National Apartment Association’s six nationally recognized Professional Designation programs. The Multi-family Housing Industry provides a significant percentage of the Country’s housing and the level of community scrutiny continues to increase. It has also become a targeted revenue source for all levels of government by the implementation of registration and inspection fees. The industry must become more “self-policing” to prevent local taxing authorities from using industry problems as the basis for additional governmental control. Professionalism and continuing education is mandatory to be successful in the Multi-Family Housing Industry.

The professional development courses offered by the Association are as follows:

NALP – National Apartment Leasing Professional. This is a 28 hour course designed specifically to improve the capabilities of your leasing manager. This course covers seven topics including Rental Policies and Procedures, Telephone Presentations, The Leasing Interview & Qualifying Residents.

CAM – Certified Apartment Manager. This is a 54 hour course covering 10 topics for the first level manager with overall responsibility for single or multi apartment properties. Topics included are: Community Analysis, Risk Management, Fair Housing, Finance, Legal, Maintenance, Marketing, Resident Issues, and Technology.

CAMT – Certified Apartment Maintenance Technician. A comprehensive 93 hour, 9 topic course including Safety, People Skills, Appliances, Electricity and HVAC.

CAMT II – Certified Apartment Maintenance Technician (Advanced). A 72 Hour course focusing on Appliances, Electricity, HVAC and Plumbing.

CAPS – Certified Apartment Property Supervisor. A 54 hour, 8 topic course for Owners or Managers including Property Evaluation, Risk Management, Marketing, and Finance.